

# Early Adopters

February 5, 2018

▶ Early Adopting is on a strictly voluntary basis

▶ **What This Means:**

Any Resident of a Village that is “Net Work Created” may Transition on or after the Network Creation date to either Verizon FiOS dial tone, Verizon FiOS High Speed Internet, or Verizon FiOS television or any combination of those three, including Verizon Triple Play at the then current Retail Rates, including Introductory or Promotional Rates.

▶ Note: There is no penalty for transitioning to Verizon FiOS Bulk Services from Introductory or Promotional Rates.

▶ **Costs:**

-Residents who transition early will continue to pay for the prorated Comcast Bulk Television services and Verizon FiOS Bulk services through their HOA fee. See HOA Fees for detailed explanation.

-Residents who Early Adopt Verizon FiOS services will do so at the then current ‘Introductory or Promo’ Rate offered to the Resident. The Introductory Rates published on the Verizon FiOS website are the highest rate a Resident should be charged. Lower rates may be available to individual residents based on several factors; including if the resident has been or is a current Verizon customer or if the resident has never been a Verizon customer. It is not possible to quote an exact amount that any resident may pay for any particular service. Pricing is dependent on exactly what a resident may order.

Verizon FiOS Triple Play Has several levels of INTRODUCTORY or PROMOTIONAL Rates. There are **additional charges** depending on taxes, fees and additional equipment ordered. **NOTE: Pricing Subject To Change.**

▶ **The only way to know pricing for the level of services you want is to speak directly with the Verizon On Site Representative.**

**Remember:** The decision to Early Adopt is a very personal decision. What is right for one person may not be right for another. What one person may be paying for the same or similar services with Comcast may not be the same as what another person pays. We encourage everyone to make their own decision based on their personal situation.

## HOA Fees:

HOA fees are established annually, and the new fees begin in January each year. Costs included in HOA fees that are not paid every month are prorated over 12 months.

- ▶ The Verizon FiOS Bulk services will begin transitioning by Village in March, 2018.
- ▶ The Comcast Bulk Contract ends May 29, 2018.
- ▶ Beginning January 2018, HOA fees began to reflect the new Bulk Services Fees. The Fees for both Comcast and Verizon FiOS Bulk Services have been combined and distributed (prorated) over twelve months through everyone's Village HOA fee. The prorated fees are \$61.75; calculated as follows below:

Comcast Bulk Fees: $\$31.64 \times 5 \text{ months} = \$158.20/12 \text{ months} =$	\$13.19
<b>Plus</b>	
Verizon FiOS Bulk Fees, on a roll-in basis/12 months =	<u>\$48.56</u>
<b>Total</b> included in HOA fee beginning January 2018:	<b>\$61.75</b>

- ▶ The Comcast Bulk Fee, for five months, and the Verizon Bulk Fee, transitioning beginning March, 2018, have been combined and prorated over twelve months. The prorated amount for the twelve months of 2018 is \$61.75/month. This is \$30.11 more than the Bulk Basic Television only cost we have been paying. So, for \$30.11 more than we were paying for Basic Television only, we will now receive:

- HD Television (Preferred Channel Listings)
- One HD Set Top Box
- Internet (150/150 Mbs)
- Dual Band Router
- Dial Tone: Unlimited Calling Nationwide, Canada & Puerto Rico

### ▶ **Early Adopter Costs:**

Anyone who Early Adopts after December 2017 will pay the prorated HOA Bulk Fees of \$61.75 plus pay directly to Verizon the Retail Introductory or Promotional Rate and any extra services or equipment ordered that are not included in the Retail Intro/Promo Rate for Verizon FiOS services. (NOTE: All residents will pay the \$61.75 through their HOA, whether they Early Adopt or not.)

- ▶ **To Recap:** Residents who transition early (Early Adopters) will pay for prorated Bulk Services through their HOA and pay directly to Verizon FiOS for Introductory or Promotional services plus any extra services and equipment ordered that are not included in the Intro/Promo Rates. Early Adopters will no longer pay their direct Comcast bill after cancelling Comcast services and returning Comcast equipment.

## Costs To Consider Before Early Adopting: HOA Bulk Fees and Sample Pricing

### January through February 2018:

Bulk Services Fees Paid Through HOA	\$61.75
Plus	
Verizon FiOS Intro or Promo Rate* <sup>1</sup> : Individual Basis- <b>SAMPLE RATE Triple Play</b>	<b>\$100.00</b>
Total: Combination of the Bulk Rate included in HOA & Intro Rate	\$161.75

### March 2018 on:

Bulk Services Fees Paid through HOA* <sup>2</sup>	\$61.75
Plus	
Any Extra Services Ordered above Verizon Bulk Services	\$\$\$??
Total	\$\$\$??

### NOTE:

- \*1) There will not be a penalty for transitioning from Introductory or Promotional Rates to the Bulk Rate in March 2018.
- \*2) Early Adopters will no longer be paying separately for telephone, high speed internet, router or HD television, except for any extra services ordered above Verizon FiOS Bulk Services.

## Early Adopter Procedure: Notify of Interest, Make an Appointment, Order Service

- ▶ The Village Council will be notified that your Village is close to being 'Net Work Created' and ready for Early Adopters. This will include a request for those residents interested in Early Adoption to notify the Kane's.
- ▶ Residents will email [bsfkane@gmail.com](mailto:bsfkane@gmail.com) with their Address in the Subject line and the words Early Adopt. Name and telephone number to be included in the body of the email. No Calls.
- ▶ When your Village is 'Net Work Created' and if you have requested to be an Early Adopter, you will receive a call to set up a Private Appointment with an On Site Verizon FiOS Representative.
- ▶ The Representative will be able to take your order and set up your account. Bring your current Comcast and Verizon bills to this meeting to facilitate the ordering of services. Residents will discuss with the Verizon FiOS Representative which services they wish to activate, what equipment they will need and will set up an installation appointment.
- ▶ NOTE: If ordering Verizon FiOS telephone service consider ordering a Battery Backup. The cost is approximately \$39.99 plus \$4.99 for shipping. It will be mailed directly to you in time for your installation appointment and the Verizon FiOS Technician will install it and show you how to change the batteries in it.
- ▶ The Smaller Set Top Boxes are called Digital Adapters. The Digital Adapters are \$7.99 a month. These boxes provide no access to recorded shows, rewind and some other advanced features. They also do not provide high definition reception.

**Installation Appointment: See next Page**

▶ **Installation Appointment - The Verizon FiOS In Home Technicians will:**

- ▶ Install an ONT Box if the Resident does not have a box installed already,
- ▶ Test the Security System with the Resident before beginning the installation,
- ▶ Transition the interior cabling over to the ONT Box,
- ▶ Disconnect any applicable Comcast equipment,
- ▶ Connect Verizon FiOS equipment,
- ▶ Instruct the resident on use of the equipment and
- ▶ Assist in connecting all wireless devices to WiFi if appropriate
- ▶ The Very last thing to be done is for the Technician and Resident to once again test the Security System before the Verizon Technician leaves.

**IMPORTANT:** Testing the In Home Security System: The First and Last Steps during the Verizon FiOS In Home Technician's scheduled visit are to test the Security System.